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### **Company Information**

Board of Directors Mr. Adil Matcheswala Chairman, Non-Executive Director

Mr. Shahid Hameed Vice Chairman, Non-Executive Director

Mr. Yousef S FA Alebrahim
Mr. Naief Abullatif S A Mohammad
Mr. Aslam Khaliq
Non-Executive Director
Non-Executive Director
Non-Executive Director
Mr. Ahsen Ahmed
Non-Executive Director
Non-Executive Director

Mr. Ansen Anmed Non-Executive Director
Mr. Muhammad Kamran Nasir Chief Executive Officer

Audit Committee Mr. Adil Matcheswala Chairman

Mr. Shahid Hameed Member
Mr. Ahsen Ahmed Member
Mr. Shahid Kamal Secretary

Executive Committee Mr. Muhammad Kamran Nasir Chairman

Mr. Shahid Hameed Member
Mr. Adil Matcheswala Member

Compensation Committee Mr. Aslam Khaliq Chairman

Mr. Muhammad Kamran Nasir Member Mr. Shahid Hameed Member

CFO & Company Secretary Mr. Danish Zahoor

Auditors KPMG Taseer Hadi & Co.

**Chartered Accountants** 

First Floor, Sheikh Sultan Trust Building No. 2

Beaumont Road, Karachi

Internal Auditor Ford Rhodes Sidat Hyder & Co.

**Chartered Accountants** 

Bankers JS Bank Ltd.

MCB Bank Ltd. Habib Bank Ltd.

Habib Metropolitan Bank Ltd.

NIB Bank Limited Bank Alfalah Ltd. United Bank Limited

Legal Advisor Bawaney & Partners

4th Floor, Beaumont Plaza, Civil Lines, Karachi

Share Registrar Technology Trade (Private) Limited

241-C, Block 2, P.E.C.H.S, Karachi

Registered Office 6th Floor, Faysal House, Main Shahra-e-Faisal, Karachi

Telphone: 92-21-111574111, Fax: 92-21-32800163, 32800167



### Director's Report to the Members



The Directors are pleased to present the un-audited financial statements of JS Global Capital Limited (the "Company") for the nine months period ended March 31, 2011 together with comparative figures for the corresponding period of last year. Summarized results are set out below:

Nine months	Nine months period ended						
March 31, March 31,							
2011	2010						
(Ru	(Rupees)						
175,275,739	335,235,909						
130,609,590	239,159,728						
2.61 4.7							

Profit before tax Profit after tax Earnings per share

#### **ECONOMIC REVIEW**

The past quarter remained positive for the domestic economy as evident from improving macro indicators. Exports remained northbound as commodity prices escalated further, with 9MFY11 receipts reaching US\$17.8bn—an increase of 27%YoY-with the full year number now expected to reach an all time high. Imports too rose by 16%YoY to US\$29bn on the back of a higher oil import bill. However, trade deficit increased marginally, up 1.7% to US\$11.2bn. Remittances too sustained their momentum, increasing by 22.4% to US\$8bn in 9MFY11, with monthly remittances crossing the US\$1bn mark for the first time in March. Although average inflation in 9MFY11 clocked in at 14.2%, fuelled by rising food and energy prices, it remains below projected estimates after the floods. Foreign exchange reserves too crossed the US\$17.5bn mark. However, concerns remained on the fiscal side, with 1HFY11 deficit rising to 2.9% of GDP, prompting the government to announce a set of measures to address this imbalance led by a 15% flood surcharge. Moreover, Asian Development Bank (ADB) in its outlook report expects Pakistan's GDP growth forecast at 2.5% for current fiscal year, with the economy to pick up pace and grow by 3.7% the following year.

#### **EQUITY MARKET REVIEW**

After an impressive return of 24% in 1HFY11, the stock market went through a lackluster period in the past quarter –with the benchmark Index declining by 2%. Despite the introduction of the much awaited leverage system (MTS), investor participation remained dull as evident from average daily turnover of 123mn shares in the 3Q, compared with 131mn shares in the second quarter. Bulk of the 3Q volume was traded in January, with average daily volumes dropping to 95mn and 86mn in February and March, respectively. We believe investors remained wary of the rising oil prices as well as hike in taxes to manage the fiscal deficit. Investors, it seems remained unmoved by the introduction of the MTS as evident from the volumes data. Furthermore, uncertainty over the IMF program as well as political noise in the country kept investors on the sidelines. Overall, the situation continues to adversely affect the volumes traded on the Stock Exchanges.

Among the major sectors, Chemicals was the top performer while heavy weights like Oil & Gas, Banks and Fixed Line Telecoms lagged the market performance during the period under review. For the equity market to recover, increased participation from the domestic investor base is required. Resolution of issues such as circular debt, successful secondary offerings of state owned enterprises and better implementation of the IMF program can act as key positive triggers for the market.

#### FIXED INCOME, CURRENCIES, AND COMMODITIES REVIEW

The Fixed income market was very active with the discount rate remaining unchanged during the quarter Jan-Mar 2011. Brisk activity was witnessed during the period due to the Issuance of Treasury Bills, Pakistan Investment Bonds and Ijarah during the quarter Jan-Mar 2011.



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#### USD / PKR traded in a band of 84.80/\$ to 86.05/\$

Turnover activity in the Commodities Futures market continues to show steady growth as investor awareness grows. Over time we expect an increased use of this market by end users due to enhanced governance and delivery certainty. Average daily value traded over the period under review, at the Pakistan Mercantile Exchange, was USD 3,271 million.

#### COMPANY PERFORMANCE REVIEW

Operating revenue declined by over 34% principally due to lower equity brokerage revenue in comparison to the corresponding period last year. This is a direct reflection of lower volumes at the KSE and despite introduction of MTS, the investor interest in the equity market remains dull.

As highlighted by your Board in previous reviews, we continue to expect 2011 to be a challenging year for all Equity Market Participants. The Executive Management is acutely monitoring its resources to reap the maximum benefits for all its shareholders during the current Financial Year. This involves optimizing revenue generation from treasury management, core brokerage and fee based operations whilst at the same time rationalizing our cost base, despite higher inflation being experienced by the country over the last few years.

#### ACKNOWLEDGEMENT

We express our most sincere appreciation to our employees for their dedication and hard work and to our clients, business partners and shareholders for their support and confidence.

We would like to acknowledge the Securities and Exchange Commission of Pakistan and the State Bank of Pakistan for their efforts to strengthen the Capital Markets and measures to protect investor rights.

On behalf of the Board

Adil Matcheswala Chairman

Karachi: April 25, 2011



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## Condensed Interim Balance Sheet As at 31 March 2011

	Note	31 March 2011 (Un-audited)	30 June 2010 (Audited)
		(Rupe	es)
CAPITAL AND RESERVES			
Share capital Authorised 150,000,000 (30 June 2010: 150,000,000) ordinary shares of Rs. 10 each		1,500,000,000	1,500,000,000
Issued, subscribed and paid -up capital		500,000,000	500,000,000
Share premium		1,810,104,900	1,810,104,900
Unappropriated profit		326,716,796	446,107,206
Unrealised (Loss) / gain on remeasurement of available for sale investments at fair value		(17,373,300) 2,619,448,396	4,100,099 2,760,312,205
LIABILITIES			
Current liabilities			
Creditors, accrued expenses and other liabilities	5	288,865,395	196,529,065
Provision for taxation		168,229,446 457,094,841	121,390,337 317,919,402
Contingencies and Commitments	6		
	-	3,076,543,237	3,078,231,607



Adil Matcheswala Chairman / Director

# Condensed Interim Balance Sheet As at 31 March 2011

	Note	31 March 2011 (Un-audited)	30 June 2010 (Audited)
ASSETS:		•	
Non Current assets			
Property and equipment	7	33,227,976	43,436,658
Intangible assets		23,500,000	23,500,000
Long term loans, advances and deposits		8,325,155	5,369,026
Deferred taxation - net	8	116,510,547 181,563,678	114,337,587 186,643,271
Current assets			
Short term investments	9	1,957,922,000	1,759,574,556
Trade debts - unsecured, considered good	10	251,652,143	351,209,537
Loans and advances - considered good		6,921,625	7,855,218
Deposits and short -term prepayments		5,747,657	58,465,001
Interest and markup receivable	11	15,658,615	6,163,159
Other receivables		17,338,530	33,769,492
Advance tax		167,963,348	111,592,889
Cash and bank balances	12	471,775,641 2,894,979,559	562,958,484 2,891,588,336
		3,076,543,237	3,078,231,607

The annexed notes 1 to 19 form an integral part of these condensed interim financial statements.

Adil Matcheswala Chairman / Director



# CONDENSED INTERIM PROFIT & LOSS ACCOUNT (Unaudited) For the nine months period ended 31 March 2011

	Note	Nine M Period		Three M Period e	
	Note	31 March	31 March	31 March	31 March
		2011	2010	2011	2010
		(Rup	oees)	(Rupe	es)
Operating revenue	13	176,605,799	270,934,886	68,378,339	96,099,721
Capital gain on sale of investments		36,237,855	83,811,758	1,852,311	31,583,004
Gain on remeasurement of investments carried					
at fair value through profit or loss - net		52,407,930	30,064,271	15,113,591	8,934,403
		265,251,584	384,810,915	85,344,241	136,617,128
Administrative and operating expenses		(247,166,448)	(276,632,459)	(83,776,911)	(90,440,674)
Reversal of doubtful debts		433,592	-	-	-
		18,518,728	108,178,456	1,567,330	46,176,454
Other operating income	14	163,660,607	236,571,070	63,144,032	25,378,613
		182,179,335	344,749,526	64,711,362	71,555,067
Provision for Workers'Welfare Fund		(3,577,721)	(6,596,277)	(1,293,377)	(1,274,944)
Finance Cost		(3,325,875)	(2,917,340)	(959,120)	(1,110,848)
Profit before taxation		175,275,739	335,235,909	62,458,865	69,169,275
Taxation - current		(46,839,109)	(97,993,672)	(18,787,574)	(18,069,732)
- deferred		2,172,960	1,917,491	-	690,953
		(44,666,149)	(96,076,181)	(18,787,574)	(17,378,779)
Profit after taxation		130,609,590	239,159,728	43,671,291	51,790,496
Earnings per share - basic and diluted	15	2.61	4.78	0.87	1.04

The annexed notes 1 to 19 form an integral part of these condensed interim financial statements.



Adil Matcheswala Chairman / Director

## CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (Unaudited) For the nine months period ended 31 March 2011

-	Nine Mo Period e		Three Meriod e	
	31 March 2011 (Rupe			31 March 2010 ees)
Net income for the period	130,609,590	239,159,728	43,671,291	51,790,496
OTHER COMPREHENSIVE INCOME:				
Unrealised (loss) / gain on remeasurement of available for sale investments at fair value	(21,473,399)	66,890,894	(17,373,300)	(20,153,029)
	(21,473,399)	66,890,894	(17,373,300)	(20,153,029)
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	109,136,191	306,050,622	26,297,991	31,637,467

The annexed notes 1 to 19 form an integral part of these condensed interim financial statements.

Adil Matcheswala Chairman / Director





## CONDENSED INTERIM CASH FLOW STATEMENT (Unaudited) For the nine months period ended 31 March 2011

	Nine Months Period ended		
	31 March	31 March	
	2011	2010	
CASH FLOWS FROM OPERATING ACTIVITIES	(Ru	pees)	
Profit before taxation	175,275,739	335,235,909	
Adjustments for: Depreciation (Gain) / Loss on sale of property and equipment Amortisation of intangible assets (Gain) on remeasurement of investments carried at fair value through profit or loss - net	11,745,676 (2,686,260) - (52,407,930)	13,612,060 865,347 36,651 (30,064,271)	
arial value unuon principio loss - het Provision for doubtful debts Bad debts written off directly Provision for Workers' Welfare Fund Finance cost	(32,407,330) (433,592) 3,577,721 3,325,875	6,596,277 2,917,340	
	(36,878,510)	(6,036,596)	
Cash generated from operating activities before working capital changes	138,397,229	329,199,313	
(Increase) / decrease in current assets: Trade debts Loans and Advances Deposits and short term prepayments Interest and markup accrued Other receivables	99,990,986 933,593 52,717,343 (9,495,456) 16,430,962 160,577,428	524,980,780 (3,667,593) (144,842) 19,286,579 33,114,067 573,568,991	
Increase / (decrease) in current liabilities Creditors, accrued expenses and other liabilities Cash generated from operations	95,602,016 394,576,673	153,409,365 1,056,177,668	
Finance cost paid Taxes paid Payment to workers' welfare fund Net cash generated from operating activities		(2,917,340) (65,177,674) (5,463,059) 982,619,596	
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of property and equipment Proceeds from disposal of property and equipment Purchase of membership card of National Commodity Exchange Limited Long term loans, advances and deposits Short term investments Net cash (used in) investing activities	(5,696,727) 6,845,993 (2,956,129) (167,412,913) (169,219,776)	(5,991,412) 4,242,144 (2,500,000) (1,544,804) (803,913,032) (809,707,104)	
CASH FLOWS FROM FINANCING ACTIVITIES			
Dividend Paid	(249,550,200)	(498,788,969)	
Net cash (used in) financing activities	(249,550,200)	(498,788,969)	
Decrease in cash and cash equivalents during the period	(91,182,843)	(325,876,477)	
Cash and cash equivalents at the beginning of the period	562,958,484	814,149,824	
Cash and cash equivalents at the end of the period	471,775,641	488,273,347	

The annexed notes 1 to 19 form an integral part of these condensed interim financial statements.



## CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (Unaudited) For the nine months period ended 31 March 2011

	Issued,	ued, Capital reserves Revenue reserves				Total
	subscribed and paid up capital	Reserve for issu of bonus shares	premium	Unrealized gain / (loss) on remeasurement of available for sale investment at fair value	Unappropriated profit	
Palarra es en 01 Ila 9000		•••••		(24.410.500)		
Balance as on 01 July 2009	500,000,000	-	1,810,104,900	(34,416,500)	1,023,463,793	3,299,152,193
Total Comprehensive income for the period					000 170 700	000 170 700
Profit for the nine months period ended 31 March 2010	-	-	-	-	239,159,728	239,159,728
Other Comprehensive Income						
Un realized gain on remeasurement of available for sale investments at fair value	-	-	-	66,890,894	-	66,890,894
Total Comprehensive income for the period	500,000,000	-	1,810,104,900	66,890,894	239,159,728	306,050,622
Transactions with owners of the Company, recognised directly in equity						
Contibution by and distribution to owners of the Company						
- Appropriations for the year ended June 30, 2009 Final dividend @ Rs.10 per ordinary share		-	-	-	(500,000,000)	(500,000,000)
Balance as on 31 March 2010	500,000,000	-	1,810,104,900	32,474,394	762,623,521	3,105,202,815
Balance as at 01 July 2010	500,000,000	-	1,810,104,900	4,100,099	446,107,206	2,760,312,205
Total Comprehensive income for the period						
Profit for the nine months period ended 31 March 2011	-	-	-	-	130,609,590	130,609,590
Other Comprehensive Income						
Un realized loss on remeasurement of available for sale investments at fair value	-	-	-	(21,473,399)	-	(21,473,399)
Total Comprehensive income for the period	-	-	-	(21,473,399)	130,609,590	109,136,191
Transactions with owners of the Company, recognised directly in equity						
Contibution by and distribution to owners of the Company						
- Appropriations for the year ended June 30, 2010 Final dividend @ Rs.5 per ordinary share	-	-	-	-	(250,000,000)	(250,000,000)
Balance as at 31 March 2011	500,000,000	- 1	1,810,104,900	(17,373,300)	326,716,796	2,619,448,396

The annexed notes 1 to 19 form an integral part of these condensed interim financial statements.

Adil Matcheswala Chairman / Director



### Notes To The Condensed Interim Financial Statement (Unaudited) For the Nine Months Period Ended March 31, 2011

#### 1. THE COMPANY AND ITS OPERATIONS

JS Global Capital Limited is a corporate member of Karachi Stock Exchange (Guarantee) Limited and member of Pakistan Mercantile Exchange Limited (Formerly National Commodity Exchange Limited). The principal activities of the Company are share brokerage, money market, forex and commodity brokerage, advisory and consultancy services. Other activities include investment in a mix of listed and unlisted equity and debt securities and reverse repurchase transactions. The registered office of the Company is situated at 6th floor, Faysal House, Shahra-e-Faisal, Karachi, Pakistan.

#### 2. BASIS OF PREPARATION

#### 2.1 Statement of compliance

These condensed interim financial information have been prepared in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. The disclosures in the condensed interim financial information do not include the information reported for full annual financial statements and should therefore be read in conjunction with the financial statements for the year ended 30 June 2010.

These condensed interim financial information are being submitted to the shareholders as required by the Listing regulations of Karachi and Islamabad Stock Exchanges and section 245 of the Companies Ordinance, 1984.

These condensed interim financial information are presented in Pak Rupees, which is the functional and presentation currency of the Company and rounded off to the nearest rupee.

#### 2.2 Use of estimates and judgments

The preparation of condensed interim financial information requires the Company to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates. The significant judgments made by the Company in applying accounting policies and the key sources of estimating uncertainty are the same as those that applied to financial statements as at and for the year ended 30 June 2010.

#### 3. ACCOUNTING POLICIES

The accounting policies and the methods of computation adopted in the preparation of these condensed interim financial information are same as those applied in the preparation of the financial statements of the Company for the year ended 30 June 2010.



#### 4. FINANCIAL RISK MANAGEMENT

The Company's financial risk management objectives and policies are consistent with those disclosed in the financial statements as at and for the year ended 30 June 2010.

Creditors for sale of shares on behalf of clients       250,882,858       153,780,321         Accrued expenses       19,983,098       17,611,505         Provision for staff bonus       2,000,000       2,000,000         Unclaimed dividend       2,685,961       2,236,161         Retention money       40,600       40,600         Advance fee from Client       3,213,446       6,043,182         Provision for Workers' Welfare Fund       3,420,544       7,136,029         Others       6,638,888       7,681,267         288,865,395       196,529,065	5.	CREDITORS, ACCRUED EXPENSES AND OTHER LIABILITIES	31 March 2011 (Un-audited)	30 June 2010 (Audited)
Accrued expenses       19,983,098       17,611,505         Provision for staff bonus       2,000,000       2,000,000         Unclaimed dividend       2,685,961       2,236,161         Retention money       40,600       40,600         Advance fee from Client       3,213,446       6,043,182         Provision for Workers' Welfare Fund       3,420,544       7,136,029         Others       6,638,888       7,681,267			(Rup	oees)
Provision for staff bonus       2,000,000       2,000,000         Unclaimed dividend       2,685,961       2,236,161         Retention money       40,600       40,600         Advance fee from Client       3,213,446       6,043,182         Provision for Workers' Welfare Fund       3,420,544       7,136,029         Others       6,638,888       7,681,267		Creditors for sale of shares on behalf of clients	250,882,858	153,780,321
Unclaimed dividend       2,685,961       2,236,161         Retention money       40,600       40,600         Advance fee from Client       3,213,446       6,043,182         Provision for Workers' Welfare Fund       3,420,544       7,136,029         Others       6,638,888       7,681,267		Accrued expenses	19,983,098	17,611,505
Retention money       40,600       40,600         Advance fee from Client       3,213,446       6,043,182         Provision for Workers' Welfare Fund       3,420,544       7,136,029         Others       6,638,888       7,681,267		Provision for staff bonus	2,000,000	2,000,000
Advance fee from Client       3,213,446       6,043,182         Provision for Workers' Welfare Fund       3,420,544       7,136,029         Others       6,638,888       7,681,267		Unclaimed dividend	2,685,961	2,236,161
Provision for Workers' Welfare Fund       3,420,544       7,136,029         Others       6,638,888       7,681,267		Retention money	40,600	40,600
Others 6,638,888 7,681,267		Advance fee from Client	3,213,446	6,043,182
0,000,000		Provision for Workers' Welfare Fund	3,420,544	7,136,029
288,865,395 196,529,065		Others	6,638,888	7,681,267
			288,865,395	196,529,065

#### 6. CONTINGENCIES AND COMMITMENTS

#### Contingencies

A recovery suit has been filed against the Company by the lessor of the previous Islamabad office vacated during the year. The lessor has demanded Rs. 6.5 million. Management considers that no amount would become payable under the said claim. Accordingly, provision has not been made against the claim.

#### Commitments

Future Sale transactions of equity and other securities entered into by the Company in respect of which the sale transactions		
have not been settled as at 31 March 2011	1,330,480	405,845,769
Bank Guarantee in favour of Karachi Stock Exchange		
(Guarantee) Limited from JS Bank Limited. The guarantee		
expires on August 05, 2011 and is secured against pledge of		
treasury bills amounting to Rs.500 Million and 21,200,000		
preference shares of Azgard Nine Limited - a related party	400,000,000	400,000,000



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#### 7. PROPERTY AND EQUIPMENT

Following is the cost of property and equipment that have been added  $\prime$  disposed during the nine months period ended 31 March 2011:

			31 March 2011 (Un-audited)	30 June 2010 (Audited)
	Additions:		(Rup	ees)
	Office Equipments Office Furniture Motor Vehicles		1,249,760	2,111,455 2,941,850
	Motor venicles		$\frac{4,446,967}{5,696,727}$	6,243,304 11,296,609
	<u>Disposals:</u>		0,000,121	11,200,000
	Office Equipments Office Furniture		1,097,820	27,000
	Motor Vehicles		7,582,868	4,764,500 7,454,900
			8,680,688	12,246,400
8.	DEFERRED TAXATION			
	Taxable temporary difference Accelerated depreciation for tax purposes Revaluation of investments Deductible temporary difference		(962,407) (2,955,103)	(1,350,753) (4,868,358)
	Difference in accounting and tax base of intangibl Provision for doubtful debts	e assets	813 120,427,244 116,510,547	3,496 120,553,202 114,337,587
9.	SHORT TERM INVESTMENTS			
	Investments in marketable securities 'at fair value through profit or loss -held for trading'			
	Quoted Equity Securities	9.1	1,318,000	386,250,060
	Units of Mutual funds	9.2	551,439,669	477,547,609
	Term finance certificates	9.3	123,800,599	71,886,925
	Engro Rupiya Certificate		31,607,025	-
	Government Securities	9.4	1,000,203,866	502,863,722
	Available for sale		1,708,369,159	1,438,548,316
	Unlisted term finance certificates	9.5	56,000,000	106,000,000
	Quoted preference shares of related parties	9.6	193,552,841	215,026,240
	ratio		1,957,922,000	1,759,574,556



### 9.1 Quoted equity securities

Number of shares		Name of Company	31 March	31 March, 2011	
31 March 2011	30 June 2010		Average cost (Rupe	Fair Value	Fair Value (Rupees)
-	1,414,000	Adamjee Insurance Company Limited	-	-	112,950,320
-	1,620,000	DG Khan Cement Limited	-	-	38,264,400
-	25,000	Fauji Fertilizer Bin Qasim Limited	-	-	651,000
-	5,000	Fauji Fertilizer Company Limited	-	-	515,350
-	2,625,000	Hub Power Company Limited	-	-	83,895,000
-	150	MCB Bank Limited	-	-	29,129
-	2,415,500	Nishat Mills Limited	-	-	104,156,361
-	138,500	Pakistan Oil fields Limited	-	-	29,902,150
-	50,000	Pakistan State Oil Company Limited	-	-	13,010,000
-	55,000	Pakistan Telecommunication Limited	-	-	979,000
-	35,000	United Bank Limited	-	-	1,897,350
4,000	-	Attock Refinery Limited	483,000	494,880	-
4,000	-	Engro Corporation Limited	780,311	823,120	-
			1,263,311	1,318,000	386,250,060
		Unrealized gain on remeasurement			
		at fair value	54,689		_
			1,318,000		_

These securities were purchased in the ready "T+2" market and sold in the future market.

#### 9.2 Units of mutual funds

Number of units		Name of Fund	31 Marc	h, 2011	30 June, 2010
31 March	30 June		Average cost	Fair Value	Fair Value
2011	2010		(Rupe	ees)	(Rupees)
368,298	805,268	MCB-Cash Management Optimizer fund	34,607,645	37,559,362	82,029,106
-	5,000,000	NIT Government Bond Fund	-	-	53,240,000
-	7,553,816	NIT Income Fund	-	-	78,135,162
-	997,506	JS Cash Fund- related party	-	-	102,204,489
1,058,300	1,083,293	Lakson Money Market Fund	100,000,000	105,867,958	111,324,959
276,399	247,060	UBL Liquidity Plus Fund	25,628,919	27,744,529	25,425,363
-	2,451,629	NAFA Government Securities Liquid Fundament	d -	-	25,188,530
2,491,521	-	JS Principal Secure Fund I	250,000,000	284,805,786	-
892,085	-	JS Capital Protected Fund IV	91,492,255	95,462,034	-
		-	501,728,818	551,439,669	477,547,609
		Unrealised gain on remeasurement			
		at fair value	49,710,851		
			551,439,669	551,439,669	-
		•			_



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#### 9.3 Term finance certificates

Number of units			Name of term finance certifica	tes 31 Marc	ch, 2011	30 June, 2010
	31 March	30 June		Average cost	Fair Value	Fair Value
	2011	2010		(Rupe	ees)	(Rupees)
			Listed			
	_	5,000	Engro Fertilizers Pakistan Limited III	_	_	24,509,250
	463	800	Askari Bank Limited I	2,315,218	2,281,001	3,918,720
	6,300	-	Pakistan Mobile Communication Limited	27,771,250	27,408,906	
	3,220	-	NIB Bank Limited	15,387,964	15,494,924	-
	1,150	-	United Bank Limited I	5,391,488	5,751,553	-
	5,650	-	Century Papers & Board Mills Limited	18,588,500	19,033,438	-
	5,000	-	World Call Company Limited	18,631,659	19,584,658	-
	6,800	-	Bank Al Habib Limited	33,947,297	34,246,120	-
		0.710	Un-Listed			40.450.055
	-	9,740	Engro Fertilizers Pakistan Limited IV	-	-	43,458,955
				122,033,376	123,800,599	71,886,925
			Unrealised gain on remeasurement	122,000,070	120,000,000	71,000,020
			at fair value	1,767,223		
				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
				123,800,599	123,800,599	•
9.4	Governm	ent securi	ities			
	Treasury E		9.4.1	857,682,429	858,102,866	495,643,722
	Pakistan ii	nvestment	bonds 9.4.2	141,600,750	142,101,000	-
	National S	Saving Bon	ıds	-	-	7,220,000
				999,283,179	1,000,203,866	502,863,722
	Unrealised	d gain on r	emeasurement at fair value	920,687		
		O ·			1,000,203,866	•
				1,000,200,000	1,000,200,000	1

- 9.4.1 These treasury bills have a tenor of one year with maturity on 07 April 2011, 06 May 2011, 03 June 2011 and 24 March, 2011 respectively. They carry an effective yield ranging from  $12.10\,\%$  to 13.86% per annum.
- $9.4.2\, These$  have a tenor of 3 years with maturity on 22 july 2013. They carry an effective yield of 14.16% per annum.
- 9.5 These unlisted term finance certificates were due to mature on 31 October 2009. However, owing to the financial difficulties being faced by the issuer and the pending initial public offering of its shares which was due for SECP clearance, the investee company was unable to fully redeem the said certificates. The Company received Rs. 20 million and Rs. 50 million in January 2010 and July 2010 respectively from the issuer representing partial repayment of the principal amount, leaving an outstanding exposure of Rs. 56 million at the period end. The markup at the rate of 17.95% per annum (last coupon rate) has been paid on a monthly basis till December 2010. Management is hopeful about the recovery of the remaining amount and outstanding markup and expecting it to recover by 30 June 2011.



#### 9.6 Quoted preference shares of related parties

Number o	of shares	Name of Company		31 March, 2011		30 June, 2010
31 March	30 June		Note	Average cost	Fair Value	Fair Value
2011	2010			(Rupe	ees)	(Rupees)
6,949,320	6,949,320	Pakistan International				
		Containers Terminal Limited	9.6.1	69,493,200	69,493,200	73,593,299
		Un realized (loss) on remeasure	ement	(17,373,300)	(17,373,300)	-
25,601,986	25,601,986	Azgard Nine Limited				
		- Related Party	9.6.2	229,178,138	229,178,138	229,178,138
		Impairment of investment in preference shares of				
		Azgard Nine Limited		(87,745,197)	(87,745,197)	(87,745,197)
				193,552,841	193,552,841	215,026,240

- 9.6.1 These are fully paid preference shares having issue price of Rs.10 each and carrying dividend @ 10% per annum payable annually in arrears on the issue price with a term of 7 years from the issue date of 6 November 2005.
- 9.6.2 These are partly convertible preference shares having issue price of Rs.10 each and carrying dividend @ 8.95% per annum payable annually in arrears on the issue price with a term of 6 years from the issue date of 24 September 2004. As per the original terms of the issue, 50% of the preference shares were due for redemption at the end of the fifth year whereas remaining 50% were due for redemption at the end of the sixth year (24 September 2010). As per the terms of the issue, if the issuer fails to redeem the shares in the said manner, the entire amount of the face value of the shares together with the dividend accrued will be converted into ordinary shares of the Azgard Nine Limited at the option of the shareholder at the end of the sixth year (completing on 24 September 2010).

Azgard Nine Limited did not comply with the original terms of the issue and issued a draft of revised terms. As per the revised terms, 50% of the outstanding amount will be converted into ordinary shares of Agritech Limited and the balance of 50% will be converted into ordinary shares of Azgard Nine Limited. A provision on the basis of the above had already been recognised in the financial statements for the year ended 30 June 2010.

		2011 (Un-audited)	2010 (Audited)
10.	TRADE DEBTS -unsecured, considered good	(Rupe	ees)
	-Purchase of shares on behalf of clients	193,602,284	310,986,861
	-Advisory services	21,723,650	21,723,650
	-Forex and fixed income commission	11,365,838	13,950,002
	-Commodity	24,960,371	4,549,024
		251,652,143	351,209,537
	Considered doubtful or bad	414,551,614	414,985,205
		666,203,757	766,194,742
	Provision for doubtful debts	(414,551,614)	(414,985,205)
		251,652,143	351,209,537



30 June

31 March

	18   Quarterly Report 2011	91 Marril	20.1
		31 March 2011	30 June 2010
		(Un-audited)	(Audited)
11.	INTEREST AND MARK-UP RECEIVABLE	(Rupe	ees)
	Assured mark up on poliston investment bands	2 1 4 2 9 2 6	
	Accrued mark-up on pakistan investment bonds Accrued mark-up on term finance certificates and	3,143,836	-
	government securities	9,685,632	5,873,633
	Profit receivable on bank deposits	2,829,147	289,526
	=	15,658,615	6,163,159
2.	CASH AND BANK BALANCES		
	Cash with banks:		
	- Current accounts	6,653,755	3,213,775
	- Profit and loss / deposit accounts	453,374,551	545,631,731
	- Foreign currency deposit accounts	11,653,335	14,018,978
		471,681,641	562,864,484
	Cash in Hand	94,000	94,000
		471,775,641	562,958,484
		31 March	31 March
		31 March 2011	31 March 2010
		2011 (Un-audited)	2010 (Un-audited)
3.	OPERATING REVENUE	2011	2010 (Un-audited)
13.	OPERATING REVENUE  Brokerage and operating income	2011 (Un-audited)	2010 (Un-audited) ees)
3.		2011 (Un-audited) (Rupe 174,094,311 2,511,488	2010 (Un-audited) (es)
3.	Brokerage and operating income	2011 (Un-audited) (Rupe	2010 (Un-audited) (es)
	Brokerage and operating income	2011 (Un-audited) (Rupe 174,094,311 2,511,488	2010 (Un-audited) (es)
	Brokerage and operating income Advisory and consultancy fee	2011 (Un-audited) (Rupe 174,094,311 2,511,488	2010 (Un-audited) (es)
	Brokerage and operating income Advisory and consultancy fee  OTHER OPERATING INCOME  Income from financial assets	2011 (Un-audited) (Rupe 174,094,311 2,511,488 176,605,799	2010 (Un-audited) (Un-audited) (Un-audited) (Un-audited) (Un-audited) (242,393,960 (28,540,926 (270,934,886)
	Brokerage and operating income Advisory and consultancy fee  OTHER OPERATING INCOME	2011 (Un-audited) (Rupe 174,094,311 2,511,488 176,605,799	2010 (Un-audited) (Un-audited) (Un-audited) (Un-audited) (Un-audited) (242,393,960 (28,540,926 (270,934,886)
	Brokerage and operating income Advisory and consultancy fee  OTHER OPERATING INCOME  Income from financial assets  Dividend income on preference shares from related parties Dividend income on shares	2011 (Un-audited) (Rupe 174,094,311 2,511,488 176,605,799	2010 (Un-audited)
	Brokerage and operating income Advisory and consultancy fee  OTHER OPERATING INCOME  Income from financial assets  Dividend income on preference shares from related parties	2011 (Un-audited) (Rupe 174,094,311 2,511,488 176,605,799 5,211,990 18,424,325	2010 (Un-audited) (Un-audited) (Un-audited) 242,393,960 28,540,926 270,934,886 16,444,79
	Brokerage and operating income Advisory and consultancy fee  OTHER OPERATING INCOME  Income from financial assets  Dividend income on preference shares from related parties Dividend income on shares Profits on term finance certificates & government securities Mark-up / Income on reverse repurchase transaction Profit on commercial papers	2011 (Un-audited) (Rupe 174,094,311 2,511,488 176,605,799 5,211,990 18,424,325 81,850,276	2010 (Un-audited) (Un-audited) (Un-audited) 242,393,960 28,540,926 270,934,886 16,444,79
	Brokerage and operating income Advisory and consultancy fee  OTHER OPERATING INCOME  Income from financial assets  Dividend income on preference shares from related parties Dividend income on shares Profits on term finance certificates & government securities Mark-up / Income on reverse repurchase transaction Profit on commercial papers Profit on PLS accounts	2011 (Un-audited)(Rupe  174,094,311 2,511,488 176,605,799  5,211,990 18,424,325 81,850,276 1,457,585 4,687,535 44,509,511	2010 (Un-audited) (Uses)
	Brokerage and operating income Advisory and consultancy fee  OTHER OPERATING INCOME  Income from financial assets  Dividend income on preference shares from related parties Dividend income on shares Profits on term finance certificates & government securities Mark-up / Income on reverse repurchase transaction Profit on commercial papers Profit on PLS accounts Profit on term deposit receipts	2011 (Un-audited) (Rupe 174,094,311 2,511,488 176,605,799 5,211,990 18,424,325 81,850,276 1,457,585 4,687,535 44,509,511 819,726	2010 (Un-audited)
	Brokerage and operating income Advisory and consultancy fee  OTHER OPERATING INCOME  Income from financial assets  Dividend income on preference shares from related parties Dividend income on shares Profits on term finance certificates & government securities Mark-up / Income on reverse repurchase transaction Profit on commercial papers Profit on PLS accounts Profit on term deposit receipts Return on cash margin on future contracts	2011 (Un-audited) (Rupe 174,094,311 2,511,488 176,605,799 5,211,990 18,424,325 81,850,276 1,457,585 4,687,535 44,509,511 819,726 319,833	2010 (Un-audited)
	Brokerage and operating income Advisory and consultancy fee  OTHER OPERATING INCOME  Income from financial assets  Dividend income on preference shares from related parties Dividend income on shares Profits on term finance certificates & government securities Mark-up / Income on reverse repurchase transaction Profit on commercial papers Profit on PLS accounts Profit on term deposit receipts Return on cash margin on future contracts Exchange (loss) / gain on foreign currency deposits accounts	2011 (Un-audited) (Rupe 174,094,311 2,511,488 176,605,799 5,211,990 18,424,325 81,850,276 1,457,585 4,687,535 44,509,511 819,726 319,833 (196,188)	2010 (Un-audited)
	Brokerage and operating income Advisory and consultancy fee  OTHER OPERATING INCOME  Income from financial assets  Dividend income on preference shares from related parties Dividend income on shares Profits on term finance certificates & government securities Mark-up / Income on reverse repurchase transaction Profit on commercial papers Profit on PLS accounts Profit on term deposit receipts Return on cash margin on future contracts	2011 (Un-audited) (Rupe 174,094,311 2,511,488 176,605,799 5,211,990 18,424,325 81,850,276 1,457,585 4,687,535 44,509,511 819,726 319,833 (196,188) 3,414,067	2010 (Un-audited)
	Brokerage and operating income Advisory and consultancy fee  OTHER OPERATING INCOME  Income from financial assets  Dividend income on preference shares from related parties Dividend income on shares Profits on term finance certificates & government securities Mark-up / Income on reverse repurchase transaction Profit on commercial papers Profit on PLS accounts Profit on term deposit receipts Return on cash margin on future contracts Exchange (loss) / gain on foreign currency deposits accounts	2011 (Un-audited) (Rupe 174,094,311 2,511,488 176,605,799 5,211,990 18,424,325 81,850,276 1,457,585 4,687,535 44,509,511 819,726 319,833 (196,188)	2010 (Un-audited)
	Brokerage and operating income Advisory and consultancy fee  OTHER OPERATING INCOME  Income from financial assets  Dividend income on preference shares from related parties Dividend income on shares Profits on term finance certificates & government securities Mark-up / Income on reverse repurchase transaction Profit on commercial papers Profit on PLS accounts Profit on term deposit receipts Return on cash margin on future contracts Exchange (loss) / gain on foreign currency deposits accounts Late payment charges  Income from non-financial assets	2011 (Un-audited)(Rupe 174,094,311 2,511,488 176,605,799  5,211,990 18,424,325 81,850,276 1,457,585 4,687,535 44,509,511 819,726 319,833 (196,188) 3,414,067 160,498,660	2010 (Un-audited)
	Brokerage and operating income Advisory and consultancy fee  OTHER OPERATING INCOME  Income from financial assets  Dividend income on preference shares from related parties Dividend income on shares Profits on term finance certificates & government securities Mark-up / Income on reverse repurchase transaction Profit on commercial papers Profit on PLS accounts Profit on term deposit receipts Return on cash margin on future contracts Exchange (loss) / gain on foreign currency deposits accounts Late payment charges  Income from non-financial assets  Profit on sale of property and equipment	2011 (Un-audited)(Rupe  174,094,311 2,511,488  176,605,799  5,211,990 18,424,325 81,850,276 1,457,585 4,687,535 44,509,511 819,726 319,833 (196,188) 3,414,067 160,498,660	2010 (Un-audited)
13.	Brokerage and operating income Advisory and consultancy fee  OTHER OPERATING INCOME  Income from financial assets  Dividend income on preference shares from related parties Dividend income on shares Profits on term finance certificates & government securities Mark-up / Income on reverse repurchase transaction Profit on commercial papers Profit on PLS accounts Profit on term deposit receipts Return on cash margin on future contracts Exchange (loss) / gain on foreign currency deposits accounts Late payment charges  Income from non-financial assets	2011 (Un-audited)(Rupe 174,094,311 2,511,488 176,605,799  5,211,990 18,424,325 81,850,276 1,457,585 4,687,535 44,509,511 819,726 319,833 (196,188) 3,414,067 160,498,660	2010 (Un-audited)



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31 March	31 March
2011	2010
(Un-audited)	(Un-audited)
(Rup	ees)

#### 15. EARNINGS PER SHARE - basic and diluted

Profit after taxation	Rupees	130,609,590	239,159,728
Weighted average number of shares	Number	50,000,000	50,000,000
Earnings per share -basic and diluted	Rupees	2.61	4.78

#### 16. RELATED PARTY TRANSACTIONS

Related parties comprise of major shareholders, associated companies with or without common directors, other companies with common directors, retirement benefit fund, directors, key management personnel and their close family members. Contribution to defined contribution plan (provident fund) are made as per the terms of employment. Remuneration of key management personnel are in accordance with their terms of engagements. Transactions with other related parties are entered into at rates negotiated with them.

Details of transactions and balances at period end with related parties, other than those which have been disclosed elsewhere in these condensed interim financial information, are as follows:

	31 March 2011 (Un-audited) (Rupe	31 March 2010 (Un-audited) ees)
Brokerage and advisory income earned from:		
- Directors	15,732	197,043
- Associated companies	17,133,418	34,171,735
- Related parties	3,407,777	20,598,163
Contributions to staff provident fund	2,610,831	2,598,652
Payment on account of expenses to associated companies	28,912,868	22,028,614
Royalty expense	7,499,997	7,500,002
Key management compensation	23,606,233	23,140,512
Bank Guarantee Charges	2,400,000	2,400,000
Bank charges	326,575	271,084
Dividend income on preference shares	5,211,990	15,489,543
Profit on PLS accounts and term deposit receipts	38,551,449	50,761,073
Capital gain on sale of units of JS Income Fund	1,002,045	3,481,689
Exchange (loss) / gain on foreign currency deposit accounts	(19,769)	55,831
Purchase of investments from related party	7,216,402,181	4,507,989,072



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	31 March 2011 (Un-audited) (Rupe	31 March 2010 (Un-audited) ees)
Sale of investments to related party Sale of vehicle to JS Sons Limited - G.M.Malkani (Ex CEO)	5,376,985,816 1,405,000	2,861,602,596
Purchase of membership card of National Commodity Exchange Limited from	1,100,000	
Jahangir Siddiqui and Company Limited	_	2,500,000
Advance for purchase of office at Hayat Regency paid to Jahangir Siddiqui & Company Limited	_	2,500,000
Investment made in preference shares	-	38,218,997
Sale of units of JS Cash Fund	103,206,534	-
Sale of units of JS Income Fund	-	50,000,000

	2011 (Un-audited)	2010 (Audited)
Investment in related parties:	(Rupe	es)
- Pakistan International Containers Terminal Limited	69,493,200	73,593,299
- Azgard Nine Limited (net of impairment)	141,432,941	141,432,941
Cash at bank	428,567,088	240,840,512
Rent received from related parties	4,531,947	4,062,024
Loan to executives	1,389,006	217,441
Receivable from related parties:		
- Associated companies	24,762,474	34,485,948
- Related parties	511,041	2,945,173
Payable to related parties:		
- Associated companies	108,669	648,904
- Related parties	877,945	459,395

31 March

30 June



#### 17. OPERATING SEGMENT

		31 March 2011	(Unaudited)	
	Brokerage	Investment and Treasury	Other operations	Total
		(Rupe	es)	
Segment revenues	174,094,311	252,306,393	2,511,488	428,912,192
Intersegment revenues				
Total segment revenues	174,094,311	252,306,393	2,511,488	428,912,192
Administrative and operating expenses	(197,440,813)	(12,785,832)	(25,194,128)	(235,420,773)
Depreciation	(5,607,844)	(1,851,727)	(4,286,105)	(11,745,676)
Amortization of intangible assets	-	-	-	-
Reversal for doubtful debts	433,592	-	-	433,592
Finance cost	(28,520,754)	(3,325,875) 234,342,959	(26,968,745)	(3,325,875) 178,853,460
Provision for workers' welfare fund Taxation Profit after tax				(3,577,721) (44,666,149) 130,609,590
Other information Segment assets Segment liabilities	575,121,192 285,651,950	2,476,214,699	25,207,346 3,213,445	3,076,543,237 288,865,395

#### 17.1 Information about major customers

There were no major customer of the Company which formed part of 10 per cent or more of the Company's revenue.



31 March 2010 (Unaudited)				
Brokerage	Investment and Treasury	Other operations	Total	
	(Rupe	ees)		
242,393,960	351,985,542	27,002,483	621,381,985	
		, ,		
			-	
0.40.000.0000	054 005 540	07 000 100	004 004 005	
242,393,9603	351,985,542	27,002,483	621,381,985	
(222,008,086)	(13,214,767)	(27,797,545)	(263,020,398)	
(222,000,000)	(10,211,707)	(21,101,010)	(200,020,000)	
(7,537,160)	(1,340,747)	(4,734,154)	(13,612,061)	
-	-	-	-	
-	-	-	-	
-	(2,917,340)	-	(2,917,340)	
12,848,714		(5,529,216)	341,832,186	
			(6,596,277)	
			(96,076,181)	
		:	239,159,728	
		10 (Audited)		
	(Ru	pees)		
678,920,734	2,363,225,280	36,085,593	3,078,231,607	
311,876,220		6,043,182	317,919,402	

#### 17.2 Information about major customers

Administrative and operating expenses

Amortization of intangible assets

Provision for workers' welfare fund

Provision for doubtful debts

Depreciation

Finance cost

Taxation Profit after tax

Other information Segment assets Segment liabilities

There were no major customer of the Company which formed part of 10 per cent or more of the Company's revenue.

#### 18. NON-ADJUSTING EVENT AFTER THE BALANCE SHEET DATE

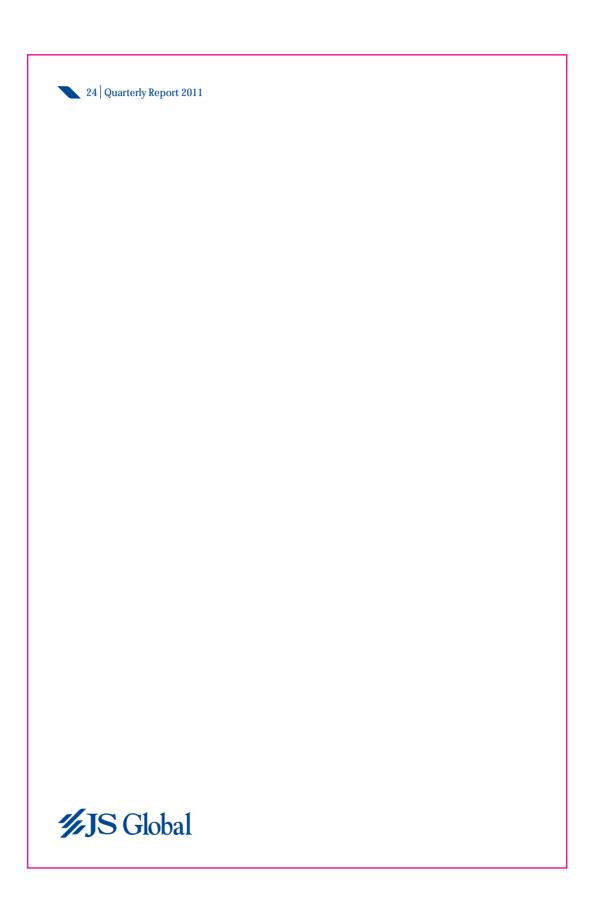
The Board of directors of the Company have approved cash dividend of Nil (31 March 2010: Nil) for the nine months ended 31 March 2011, amounting to Rs. Nil (31 March 2010: Nil) respectively in their meeting held on April 25, 2011.

#### 19. DATE OF AUTHORISATION

These condensed interim financial statements were authorised for issue on April 25, 2011 by the Board of Directors of the Company.

Adil Matcheswala Chairman / Director







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